



# NISER

NATIONAL INSTITUTE FOR SOCIO-  
ECONOMIC & ENVIRONMENTAL RESEARCH

## Media Release For Immediate Release

### Government Money Secured

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National Institute for Socio-Economic & Environmental Research (NISER) have secured Australian Government funding under Ausindustry's Building Entrepreneurship in Small Business program to deliver a comprehensive mentoring program on succession planning. The program will run from February to September 2008 and partnering with Sunshine Coast TAFE for a special information seminar on succession planning and launch at Mooloolaba on the 19th of February.

The program will be made up of workshops, innovative online support, and monthly one-on-one mentoring session to deliver the best possible outcomes for the 35 participating businesses. Cost per participant is \$590 (plus GST) retail value over \$7,000.00.

Some of the subjects covered:

- What is Succession Planning and why do it?
- How to maximise the value and marketability of your business
- How to develop strategies for exiting a business while ensuring business continuity
  - Generational transition.
  - Retirement funding.
- How to develop your team.
- How to implement effective management systems and add value to your business
- Transfer options and transfer equity.
- How to identify the ideal time line for the succession plan.
- How to manage change and hand over.
- How to develop effective contingency plans and risk management strategies.
- How to identify the qualifications your people must have to best lead the company through the next generation.
- Identify the professional development process and the steps for grooming staff or the generation including training, coaching and mentoring

For more information contact Geoff Moller on 0411 351 110 or email [geoff@niser.org.au](mailto:geoff@niser.org.au)

Check out NISER's web site at [www.niser.org.au](http://www.niser.org.au), or phone 5442 5050.

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An Australian Government Initiative

**AusIndustry**

**About the National Institute for Socio-Economic & Environmental Research.**

NISER was established in 2006 as an independent, not for profit organisation with a commitment to improve socio-economic development and research regionally, state and nationally. NISER has a skilled team dedicated to helping individuals, businesses, corporate organisations, government sector and the community achieve improved socio-economic outcomes

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Photograph attached: Geoff Moller – Facilitator

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